

Nucor-Yamato Steel Company

Post Office Box 1228 * Blytheville, AR 72316 * 800-289-6977 * Fax: 870-763-9107

March 3, 2017

Dear Valued Customer,

As you are aware, our intent has always been to have a published price list representative of the market price for Beam Mill Products. Unfortunately, this is not the case today due to widespread discounting.

As a result, effective immediately with new orders we will be reducing and/or eliminating discounts by \$1.75/cwt. or \$35 per ton. Our current published price list will remain in effect until further notice.

In the meantime, we will continue to monitor business and market conditions, while reserving the right to make price adjustments at any time to assure you of a competitively priced product.

If you have any questions, please contact your District Sales Manager or the mill direct at (800) 289-6977

Nucor-Yamato Steel thanks you for your business and appreciates your continued support and cooperation.

Sincerely,



Sales Manager
Nucor-Yamato Steel Co.