



October 24, 2017

Dear Valued Customer,

We are pleased to announce that Nucor - Yamato and the Nucor Berkeley - Beam Mill will be aligning our outside sales teams to better serve you, resulting in each District Sales Manager representing the entire ***Nucor Beam Mill Group***.

The transition will take place over the next several months and is expected to be fully implemented by January 1, 2018.

This will deliver a single point of contact for all your structural beam needs. Having a single point of contact, along with reduced geographic territory size, will provide you with improved communication for better service and expedited decision making.

We are also pleased to announce Peter Benson will become Product Manager within the Beam Group. Peter will utilize his over 25 years of structural beam experience to deliver value added solutions for our customer base and the structural steel industry.

These changes are the result of us listening to the voices of you, our valued customers, as we continually strive to make doing business with Nucor easier and more responsive in meeting your needs.

Please continue to place your orders, check stock and direct inquiries to your favorite inside customer service representative residing at Nucor Yamato and/or at the Nucor Berkeley-Beam Mill as these processes will continue to be managed at the producing division.

As always, we highly appreciate your business and thank you for your ongoing support to Nucor -Yamato and to the Nucor Berkeley – Beam Mill.

The District Sales Manager and territories covered for the Beam Mill Group are on the following page.

Sincerely,

A handwritten signature in black ink, appearing to read "Matt Brooks".

Matt Brooks
Sales Manager
Nucor- Yamato Steel

A handwritten signature in black ink, appearing to read "Andrew Fletcher".

Andrew Fletcher
Sales Manager
Nucor Berkeley – Beam Mill



District Sales Manager

Territory

Leonard Dryden -

E Mail – ldryden@nucor-yamato.com

Mobile# (908) 319-0090

**Connecticut, Rhode Island, Massachusetts,
Maine, New Hampshire, Vermont, New
York, New Jersey & Delaware**

Amy Gaffney -

E Mail – amy.gaffney@nucor.com

Mobile# (843) 345-1418

Pennsylvania, Ohio, Michigan

Brandon Strong -

E Mail – Brandon.Strong@nucor.com

Mobile# (843) 499-2982

**Kentucky, West Virginia, Maryland,
Virginia, North Carolina, South Carolina**

George Lynch -

E Mail – George.Lynch@nucor.com

Mobile# (843) 714-4086

Alabama, Georgia, Florida

Matt Olson -

E Mail – matt.olson@nucor-yamato.com

Mobile# (815) 441-5741

**North Dakota, South Dakota, Nebraska,
Minnesota, Wisconsin, Iowa, Illinois,
Indiana**

Tyler McGuire -

E Mail – tyler.mcguire@nucor.com

Mobile# (870) 762-9267

**Oklahoma, Arkansas, Louisiana,
Mississippi, Tennessee**

Peter Benson -

E Mail – pbenson@nucor-yamato.com

Mobile# (816) 822-2123

Kansas, Missouri

***Chris Evans -**

E Mail – Christopher.Evans@nucor.com

Mobile# (843) 870-0311

**Alaska, Washington, Oregon, Idaho,
Montana, Wyoming, Colorado**

***Carlos Esparza -**

E Mail – carlos.esparza@nucor-yamato.com

Mobile# (870) 740-9370

**California, Nevada, Utah, Arizona,
New Mexico**

****Texas DSM to be announced in near future***

****We welcome and congratulate Chris Evans and Carlos Esparza to their new roles within the Nucor Beam Mill Group.***