



December 21, 2017

Dear Valued Customer:

Effective with shipments on January 1, 2018 we will begin using the attached Freight Rate Matrix when calculating freight costs for invoicing all prepaid truck shipments arranged from Nucor – Yamato and Nucor Berkeley – Beam. The freight charges are displayed as \$/mile base rates with minimum charges provided by zone.

The fuel surcharge will continue to be reviewed monthly and is managed by each individual Nucor Beam Mill.

In March, our Nucor logistics team will advise rates for the second quarter of 2018.

If you have any questions, please contact your District Sales Manager or mill based customer service representative.

Thank You for your continued support of Nucor-Yamato and Nucor Berkeley – Beam Mill.

Sincerely,

A handwritten signature in black ink that reads "Matt Brooks". The signature is stylized and cursive.

Matt Brooks
Sales Manager
Nucor–Yamato Steel

A handwritten signature in black ink that reads "Andrew Fletcher". The signature is stylized and cursive.

Andrew Fletcher
Sales Manager
Nucor Berkeley – Beam Mill



Beam Mill Freight Matrix

Effective Date: January 1, 2018

Rate Structure

- Freight Rates apply to the Beam Mill Location listed at the top of the matrix.
- Rates are reviewed quarterly and apply at date of shipment.
- A minimum applies on all loads.
- Split states are defined by major highways. Contact the mill for details.
- Please inquire for rates into Canada and Mexico directly with each mill location.
- **Rates are shown in cost per mile.**

- To calculate a hundred weight (cwt) pricing, please see below:

Rate per mile X miles = Total Freight Cost	\$2.30 pm x 500 miles = \$1,150.00
Total Freight Cost / Minimum weight = CWT	\$1,150.00 / 440 (44,000lbs) = \$2.61

Miles

- All miles are based on PC Miler Practical miles, contact division for version details
- Contact mill for actual miles applied to your destination.

Freight Surcharges

- Fuel Surcharge – Rates are subject to a fuel surcharge. Fuel is not included in rate shown. Fuel is based on the DOE Fuel Index. www.eia.gov/petroleum/gasdiesel
Huger = East Coast(PADD1), Blytheville = Gulf Coast (PADD3)
Exception: Minimum mileage loads originating from Blytheville are subject to a flat rate fuel surcharge:

0-99 miles =	\$50.00
100-199 miles =	\$95.00
200-299 miles =	\$120.00

Over Length Premiums

- A premium will be added to the cost per mile and minimum rate for all products described below. In addition, permit charges may apply for over length loads. Contact the mill for details.
 - Loads Originating from **Huger, SC**
 - Loads **52'- 60'6"** are subject to a **25%** premium above the standard rate.
 - Loads above **60'6"** and longer are subject to a **33%** premium above the standard rate.
 - Loads Originating from **Blytheville, AR**
 - Loads **52'4" - 60'4"** are subject to **24%-30%** premium above the standard rate.
 - Loads **60'8" - 70'** are subject to a **30%** premium above the OD premium rate.
 - Loads **70'4" - 95'** are by quote only. Contact the mill for details.

Additional Charges

- Additional charges may apply for Tarping, Multi Stop loads, Tolls, etc. please contact the origin mill for details.

Please visit our website at <http://www.nucorbeam.com/FreightRateSearch.aspx> for more details.



Beam Mill Freight Matrix

Effective Date: January 1, 2018

Rates are shown in Cost Per Mile – Fuel Surcharge is Not Included in rates below

State Rates

Example Calculation: \$2.00 pm x 500 miles = \$1,000.00 Total / 420 (42,000lbs) = \$2.38 cwt

DESTINATION	State	Blytheville, AR		Huger, SC	
		42,000lbs	44,000lbs	42,000lbs	44,000lbs
AL	\$	2.05	\$	1.70	
AR	\$	2.00	\$	1.80	
AZ	\$	2.40	\$	1.70	
CA	\$	2.30	\$	1.90	
CO	\$	2.50	\$	2.00	
CT	\$	2.40	\$	2.85	
DC	\$	2.35	\$	1.85	
DE	\$	2.25	\$	2.90	
FL-N	\$	2.20	\$	2.50	
FL-S	\$	2.20	\$	2.40	
GA	\$	2.05	\$	2.25	
IA	\$	2.25	\$	1.90	
ID	\$	2.55	\$	1.90	
IL	\$	2.00	\$	2.00	
IN	\$	2.00	\$	1.90	
KS	\$	2.50	\$	1.90	
KY	\$	2.00	\$	1.80	
LA	\$	2.15	\$	1.80	
MA	\$	2.40	\$	2.85	
MD	\$	2.20	\$	2.85	
ME	\$	2.45	\$	2.90	
MI	\$	2.05	\$	2.00	
MN	\$	2.20	\$	1.80	
MO	\$	2.05	\$	1.90	
MS	\$	2.00	\$	1.70	
MT	\$	2.45	\$	1.80	
NC	\$	2.05	\$	2.35	
ND	\$	2.45	\$	1.90	
NE	\$	2.35	\$	1.90	
NH	\$	2.45	\$	2.90	
NJ	\$	2.25	\$	2.90	
NM	\$	2.45	\$	2.00	
NV	\$	2.45	\$	1.70	
NY	\$	2.30	\$	3.10	
NY City	\$	2.80	\$	2.90	
OH	\$	2.05	\$	2.10	
OK	\$	2.45	\$	1.85	
OR	\$	2.25	\$	1.80	
PA-E	\$	2.05	\$	2.60	
PA-W	\$	2.05	\$	2.10	
RI	\$	2.45	\$	2.90	
SC	\$	2.05	\$	2.70	
SD	\$	2.45	\$	1.90	
TN-E	\$	2.15	\$	2.00	
TN-W	\$	2.15	\$	2.00	
TX	\$	2.50	\$	2.00	
UT	\$	2.50	\$	1.90	
VA	\$	2.10	\$	2.70	
VT	\$	2.45	\$	2.90	
WA	\$	2.30	\$	1.70	
WI	\$	2.35	\$	2.00	
WV	\$	2.05	\$	2.75	
WY	\$	2.45	\$	1.80	
Minimum Charge					
301-higher		\$	650.00	\$	700.00

Regional Minimums

Example Calculation: \$2.00 pm x 250 miles = \$500.00 Total (Minimum Charge = \$650.00)

Minimum Charge Applied - \$650.00 / 420 (42,000lbs) = 2.74 cwt

Mileage Band	Minimum Charge		Mileage Band	Minimum Charge	
	Blytheville, AR 42,000lbs	Huger, SC 44,000lbs		Blytheville, AR 42,000lbs	Huger, SC 44,000lbs
0-25	\$	400.00	151-175	\$	500.00
26-50	\$	400.00	176-200	\$	500.00
51-75	\$	400.00	201-225	\$	650.00
76-100	\$	400.00	226-250	\$	650.00
101-125	\$	500.00	251-275	\$	650.00
126-150	\$	500.00	276-300	\$	650.00

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